



Metal Products for the Construction Industry

March 18, 2008

Dear Valued Customer,

Factors such as raw material costs, fuel for furnaces, shipping and the very weak dollar have created a situation where steel mills both domestic and foreign are seeking price increases for 2008.

Although we are very aware of the challenges that price increases create in our industry we will not be able to absorb these increases. Please see the attached price increase on April 1, 2008 for Kirk & Blum. They anticipate the possibility of an additional price increase as much as 20 percent by the end of May.

Other price increases on Award Metals products will be coming and as soon as we complete our analysis of our steel position, we will send out additional new price schedules to our customers.

We would like to assure our loyal customers that Award Metals will continue to offer superior service, competitive pricing and an uninterrupted supply of quality products during these difficult times.

Thank you for your continued support. We will continue to do our best to accurately communicate what is happening in this difficult market so we may all make informed decisions regarding our product requirements.

Sincerely,

A handwritten signature in black ink, appearing to read "Curt Chapman", written over the word "Sincerely,".

Curt Chapman
Award Metals